

## **Determining your property's value free of charge**

**David Borck Immobiliengesellschaft: The villa and single-family house experts determine your real estate's value in Berlin and surroundings free of charge**

Property prices in Berlin are very much in motion. A value increase of two, three or even four percent within a single month is not uncommon anymore, as has been determined by the property index for the time period of April to May 2017. According to the index, single-family houses in Berlin have showed a growth of 31.8 % within one year. But the owners are anxious, as they have experienced constantly fluctuating prices for many decades. "People often times ask us: 'What's the value of my property?', as they have no understanding of the current development in prices", explains Caren Rothmann, managing director of the David Borck Immobiliengesellschaft. "Unlike stocks, that can be easily determined by looking at the share price, the determination of property value is a much more complex process", Rothmann points out. Her advice is, to leave the value determination to knowledgeable experts who can not only properly evaluate the location and facilities, but also have enough experience to correctly assess the current customer demand. "A property's location and facilities is only one aspect of determining the value – supply and demand are also key factors for selling real estate at the best possible price. In this context, it is a major benefit to have seen thousands of properties and have talked to thousands of customers", says Rothmann.

With successfully marketed real estate worth a total of 530 Million Euro, the brokers of David Borck Immobiliengesellschaft are well-equipped to determine all types of property. "Whether it's single-family homes, villas or upscale condominiums – we have experts for every segment of the Berlin real estate market, and provide qualified information on your property's market value", adds David Borck. This service is completely free of charge and non-binding. If a real estate owner decides to sell, the David Borck Immobiliengesellschaft takes care of the marketing, and upon request, finds a new suitable property – for instance when the children move out and a condo at Kudamm makes more sense than the villa with multiple children's rooms.

If the David Borck Immobiliengesellschaft is entrusted with the sale, this usually is free of charge for the seller as well. The service encompasses everything from professional photographs of the property to the development of a marketing strategy, to creating the exposé, and ads on all leading real estate online portals. "With the perfect presentation of a real estate, we achieve the best purchase price", explains the expert Rothmann. Another strength of the company is its large client database with more than 20,000 prospective buyers and their real estate wishes. They are the first ones to find out when a new property is up for sale, so that a buyer can be already found even at this stage. Those who want to sell their property without publicly announcing it, enjoy a discreet handling by our real estate experts – with no address information, only pictures of the interior. But first, it's best to get free advice, as Rothmann recommends. Just go to <https://www.ihrehausnummer.de> to arrange an appointment for a free evaluation of your property.

### **About the David Borck Immobiliengesellschaft:**

When founding the David Borck Immobiliengesellschaft mbH back in 2010, the managing directors Caren Rothmann and David Borck already had substantial knowledge in the real estate industry. Their vision was to market real estate on an individual and innovative basis, while offering a one-stop solution for all provided services. For this purpose, they drew on an extensive network of agencies,

financing experts, appraisers, lawyers, and banks. Whether it's a pre-WWII or new construction building, a villa or condominium, global or individual sales – the company takes care of the entire project marketing, while developing customized marketing strategies. Since its founding, the David Borck Immobilienengesellschaft has been able to successfully sell more than 1,600 units this way. In 2016, the David Borck Immobilienengesellschaft has once again been awarded top grades by the "Capital" broker compass, and has been distinguished as the TOP real estate agents by FOCUS in April of 2017.